

Gregory A. Piercy

1081 Mountain Circle | Denver, CO 80228 | 303-555-1212 | gap-@gmail.com

Software Architect, subject matter expert in project management execution of software life-cycle development. Resourceful, project manager gifted with a mix of advanced technology and demonstrated ability to define the technical “roadmap” for large scale transformational projects. Proven success in analysis and execution of projects based on current-state assessments, future-state models.

Technical

- | | | | |
|-------------------|--------------------|-----------------------|-----------------|
| ✓ MQSeries | ✓ DB2, CICS, DB2/2 | ✓ QMF, CICS, OS/2 | ✓ DB2PM, DOS |
| ✓ ORACLE | ✓ MVS, VTAM | ✓ RACF Admin. | ✓ EZIQ, BMC DB2 |
| ✓ BACHMANN | ✓ VIDA , IPCS | ✓ Intertest | ✓ Symdump |
| ✓ DTA recover | ✓ DADS PLUS | ✓ 3270 OPTIMIZER | ✓ PLAYBACK |
| ✓ CA7, CA1, CA11, | ✓ MVS/, UNIX | ✓ AIX, HP/UX, Solaris | |

PROFESSIONAL EXPERIENCE

An IBM Company, Denver, CO

Aug. 02 – Present

International IT Middleware Supplier.

Solution Architect

- Analyze business processes and develop software and best practice strategies to solve business problems.
- Build relationships with executive level management and provide them with assistance in architecting cost effective solutions for their IT infrastructure.

Director of Availability, Performance, and Automation Consulting

Dec. 01 – Aug. 02

Managed annual 1.5M development budget and generated \$4M annually.

- Defined value based solution offerings to support customers critical business needs, to build the right message at the right time.
- Mapped the availability, performance and automation business strategy, to customers critical needs, while reviewing market trends to determine when to invest.
- Supported sales activities under director’s, managers, and area engineers in achieving revenue goals.
- Provided services as knowledge officer.
- Built and maintained technical knowledge base and provided knowledge management of informational assets.
- Served as product director for automation solutions.
- Maintained a staff of software developers and support personnel in multiple US and international locations.

Director of Infrastructure and Technical Sales Support

Sept. 00 – Dec. 01

- Built and executed the group business plan, with major objectives of field readiness, field communications, sales support, and building tool sets for systems engineers.
- Managed the advanced automation development team.
- Controlled the P&L of the automation services business holding to a 40% margin.
- Set the strategy for automation offerings.
- Managed the customizable performance and availability collector development team.
- Developed and cataloged service methodologies and managed professional services web infrastructure for knowledge management.

An IBM Company *continued*

Business Segment Manager

Feb. 99 – Sept. 00

- Defined, built and cataloged methodologies and technical solutions for consulting services.
- Business Segment Manager for Distributed Systems, and Practice Owner for Companies Quality Assurance processes.

World Wide Manager of Implementation

Mar. 98 – Feb. 99

Responsible for successful product installs worldwide. Major activities included:

- Reviewed all planned installations to ensure a thorough understanding of the customers technical environment.
- Developed process for the installation, evolution and support of customer sites.
- Developed test plans for R&D to verify new customer configurations

Technical Team Leader for MQSeries Implementation Team

Dec. 95 – Mar. 98

Accountable for evaluating and providing an implementation plan for every product implementation, relating to MQSeries products worldwide.

Long Island Lighting Company, New York, NY

Jun. 90 – Nov. 95

Manager Data Base Systems Support

Drove strategic planning, architecture, and operation of database systems including connectivity, data integrity and availability on all platforms.

Contract Employee through IBM (Major NY Bank)

Jan. 90 – Jun. 90

- Organized a tuning campaign for batch processing.
- Aided in performance management issues concerning DB2 and Batch processing.

Drexel Burnham Lambert, New York, NY

Feb. 82 – Jun. 88

Vice President Technical Services

- Responsible for the availability of the database environment.
- Managed implementation of all database related products.
- Coordinated the initial production implementation of DB2.

Assistant Vice President, Manager Data Computer Operations

Jan. 80 - Feb. 82

- Managed all aspects of batch processing, accuracy of online availability.
- Wrote computer room procedures and controls and aided in the development of the departmental business plan.

Manager IT Solutions

Feb. 79 – Jan. 80

EDUCATION

Long Island University Brooklyn, NY
Bachelor Science - Information Processing

1983